How to account for increased freight cost when shipping baleage.

Based on $150.00/ton hay

VS.

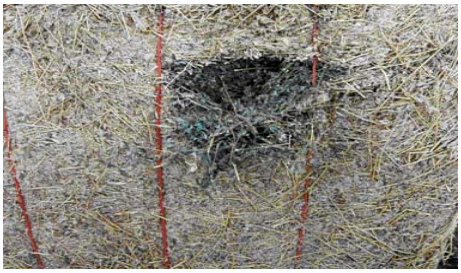
25 tons of hay shipped 150 miles @ $18.00/ton

25 tons of 35% moisture hay (shrunk 20%) to 20 pay tons shipped 150 miles @ $22.50/ton

It would take 3% more tons of production to cover the increased cost in hauling baleage...

Factors to consider...

Most university research studies show a 3% daily respiration loss on hay in the windrow.

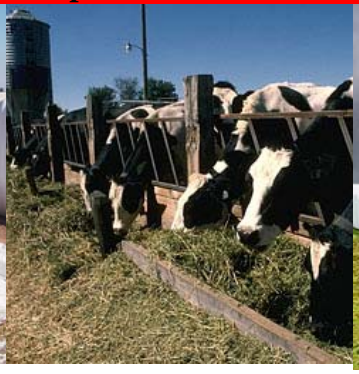


Baling your hay at 35% moisture vs. 15% reduces leaf loss and improves total quality.

Getting the water turned back on 1-2 days sooner will increase your annual yield & production

Less re-growth traffic baling 1-2 days sooner will increase next cutting's yield.

All these factors combined will provide more than 10% increase in total saleable tons shrunk to 15% moisture



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